



Lapersonne Wool (Pty) Ltd.

RKA Industrial Park, Bedford St, Korsten, Port Elizabeth

Company Reg.: 2012/134265/07

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INFORMATION LETTER

Lapersonne Wool (Pty) Ltd is a wool brokering company that was established in Port Elizabeth at the beginning of the 2012/2013 wool season by John Lapersonne.

A substantial saving in marketing costs can be achieved by wool producers who market their wool through Lapersonne Wool.

Lapersonne Wool (Pty) Ltd is situated in Port Elizabeth, where all the facilities and infrastructure exist to ensure that Lapersonne Wool (Pty) Ltd is able to effectively market your wool clip. All wool is sold through the auction system at the South African Wool & Mohair Exchange with all the international buying firms present. As an independent broker, Lapersonne Wool (Pty) Ltd can offer the following to our clients:

1. **A competitive commission structure** i.e. a basic commission of 4% up to a maximum price of R80.00 per kg. For wool that sells for more than R80.00 per kg the commission is calculated as if the wool fetched R80.00. This is equal to R3.20 per kg and for any wool selling for more than R80.00 the maximum a producer is charged is R3.20 per kg.
Example: Wool selling for R160.00 p/kg @ R3.20 p/kg = **2%** commission.
2. **No Bale Handling Fee / Basic Tariff.**
3. Method of payment – Electronic transfer 6 working days after auction date.
4. An Account Sale will be e-mailed to you directly.
5. Insurance. All wool is fully insured from the shearing shed until first point of delivery to buyers.
6. Re-sorting facilities are available @ R 3.50 / kg
7. We can supply our branded woolpacks @ R185.00 (excl VAT)

Please do not hesitate to contact us should you require any additional information.

Yours faithfully

John Lapersonne
082 964 7480

Robert Lapersonne
076 844 6901

Directors: J.J. Lapersonne, RJ Lapersonne